



For Immediate Release

Hydraulic Supply Company Announces First International Expansion In Monterrey, Mexico

Sunrise, FL November 17, 2016 - Hydraulic Supply Company (HSC), a leading fluid power distributor of hydraulic, pneumatic and industrial products, announces the opening of its first international Eaton Aeroquip retail store, under **HSC Hydraulics de Mexico**, in Monterrey, Mexico.

The new location now completing construction is slated to open in December 2016 and represents another milestone in HSC's aggressive strategy of expanding beyond its current domestic and online market footprints.

"Mexico is by far the largest market in Latin America for fluid power products and services. Our '*Customer First*' philosophy will drive us to service new customers we were unable to reach previously" said Hydraulic Supply Company President John Serra. "This strategic investment into Monterrey, Mexico builds on the skills and strengths we have acquired from working with many of our Latin American affiliate partners for over a decade. We will continue to work exclusively through our affiliate's model and strongly support them in other Latin America markets" he further noted.

HSC already provides U.S. distributors and its affiliate partners in 33 Latin American countries with access to Spanish-speaking Sales and Technical Support teams from its Sunrise, Florida headquarters.

As part of its domestic market growth plan, HSC also made investments in the last 18 months to expand its footprint with new locations in Columbia, SC, Charlotte, NC, Greensboro, NC, and Knoxville, TN. Besides opening these locations, HSC growth plans include expansion in early 2017 into Alabama along with more locations in Florida.

Beyond new retail stores, HSC opened a state-of-the-art Central Repair Facility in Pompano Beach, FL to provide customers with premier hydraulic repair services. HSC also recently launched its new website, **www.hydraulic-supply.com**, enabling customers to order from over 20,000+ products anytime, anywhere, on any device.

About Hydraulic Supply Company

Founded in 1947, Hydraulic Supply Company has 70 years of strong performance and experience in the fluid power industry, growing to become a leading international distributor of fluid power products. Today, HSC operates 24 retail stores in Florida, Georgia, South Carolina, North Carolina and Tennessee supported by its 60,000 sq. ft. Central Distribution Center that provides customers access to over 100 brands of hydraulic, pneumatic and industrial product lines.

For more information and assistance, please visit our website www.hydraulic-supply.com or contact us at (800) 507-9651.